How to Create a Reference List

Determine who to ask to be a reference
References should be professional or academic contacts such as professors and supervisors (unless a personal reference is requested). Choose individuals who know you well and can articulate why you’d make a successful employee or intern. A direct supervisor is a better choice than the company’s CEO, for example. Be sure to ask your references if they can give you a strong recommendation. If they seem hesitant, find someone else. It is helpful to provide a copy of your resume to your references as well as a job description of the position you are applying to. This will help them be able to directly relate your qualifications and skills to the job.

Be prepared
Most employers will ask for references at some point in the application process. However, do not send references with your resume: wait until asked to do so. You may bring a copy of your references to the interview if you have not already submitted it and provide it if requested. It's important to be prepared and have your reference list available.

Paper choice
Use the same type of paper (color and weight) for your reference list that you used for your cover letter and resume. This should be high quality paper.

Show gratitude
Send a thank-you note to your references thanking them for serving as a reference for you.

What to Include on a Reference List

Heading and a title (“References”)
Your name and contact information should appear at the top of your reference page, using the same heading that is on your resume. Place the “References” title below it. Format the document to match your resume (same font).

Include the following information for each reference:
Name
Title
Organization
Address
Phone
Email
Length and nature of relationship (e.g., "Supervisor, 2 years", "Adviser, 4 years", "Colleague, 1 year"
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References

• **John Olson**  
  Faculty Adviser  
  Hamline University  
  1532 Hewitt Avenue  
  St. Paul, MN 55104  
  651-333-3333  
  Jolson@hamline.edu  
  Adviser, 3 years

• **Tina Nguyen**  
  Floor Manager  
  Target  
  0001 Nicollet Mall  
  Minneapolis, MN 55555  
  612-555-5555  
  Nguyen@yahoo.com  
  Supervisor, 2 years

• **Brenda Green**  
  Manager  
  Old Chicago Restaurant  
  9999 County Road A2  
  Roseville, MN 11111  
  651-111-1111  
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  Supervisor, 2 years